

2025 Annual Report



2025: A Year of Change, Reflection, Collaboration and Momentum

As we reflect in gratitude on 2025, I am in awe by how this year has been both a time of transition and tremendous progress for AOPA and the O&P profession. Leadership change provided us with a unique opportunity to pause, reassess, and ensure we are aligning our work with the needs of our members as well as the broader O&P community, including individuals living with limb loss, limb difference, and physical impairment.



Teri Kuffel, JD
Executive Director

Thank you for your commitment and trust in AOPA and to the patients whose lives you transform every day. Our future is stronger because of what we've built together.

The Board, staff, and I are energized by the momentum we've built in 2025. Along with your support, we will carry that energy into 2026—continuing to innovate, advocate, and amplify the impact of O&P across the country and around the world.

Having worked in the O&P profession for several decades, I know firsthand the challenges and triumphs that our members experience every day—balancing clinical excellence, business realities, and the drive to improve mobility and change lives. That perspective guides me as I lead AOPA, ensuring that the association remains a true partner, advocating for you.

This year's Annual Report highlights the milestones we achieved together: advocacy victories, advancements in education, our continued commitment to advancing O&P research, expanded resources, and new opportunities to strengthen our O&P community. None of this progress would have been possible without collaboration—the collective effort of our members, staff, Board, and partners. Collaboration remains at the heart of our success and will continue to be the key to advancing the O&P profession.

Let's look forward to another year of collaboration, growth, and successes as together, we advance the O&P profession. AOPA will continue to work with you to help you succeed—through advocacy that shapes policy, education that strengthens your businesses, research that advances the field, and resources that keep you informed and prepared. Together let's continue to build a stronger future for O&P. Let's continue to strive for a world where orthotic and prosthetic care transforms lives.

Very Truly Yours,

A handwritten signature of Teri Kuffel in black ink.

Teri Kuffel, JD
Executive Director

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—Teri Kuffel, JD, Executive Director

Giving and Contributions

This year, the Board of Directors unanimously voted to create an ongoing charitable gift to the **O&P Foundation**.



The
Orthotics and Prosthetics
Foundation
for Education and Research

- ▶ Starting in 2025, AOPA will donate \$200,000 to the Foundation for the next five years, totaling \$1 million dollars
- ▶ This contribution underscores AOPA's unwavering commitment to advancing innovation, education, and research in the O&P profession.

Highlights 2025

Membership and Communications

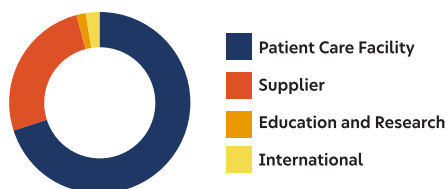
Joining AOPA is not simply joining a list of companies on a website. When a company joins AOPA, they join an incredible community of O&P professionals who are all working to provide incredible care to those living with limb loss and limb difference.

AOPA Hub: One Year In

- ▶ AOPA's member portal, the **AOPA Hub**, has been active for a year! In that time, over 1,500 users — from clinicians to controllers to manufacturers — have signed onto the platform to earn CEs, connect with industry professionals, and more.



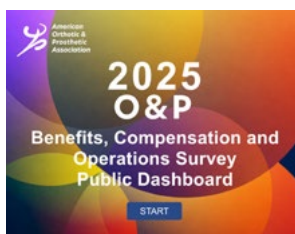
AOPA Membership by Type



Scan the QR code to view the Dashboard

2025 O&P Compensation, Benefit, & Operations Survey

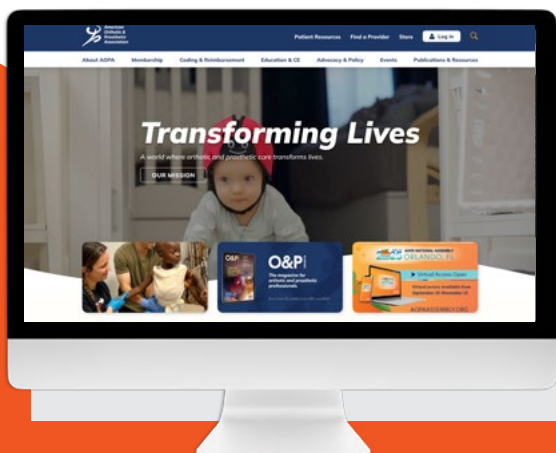
- ▶ 78 companies representing over 1,300 locations participated in this year's **2025 O&P Compensation, Benefit, & Operations Survey**. The data they provided has been compiled into two reports that serve as the O&P profession's essential benchmarking tools.



SO EVERY BODY CAN MOVE



- ▶ 2025 saw a record number of states join the **So Every BODY Can Move** Initiative. As of now, 17 states are pursuing legislation, 9 states have introduced legislation, and 12 states enacted legislation, bringing the movement ever closer to our goal of 28 states by the 2028 Paralympics.
- ▶ AOPA continues to support the movement by leading efforts to assist states that have passed legislation to ensure that these laws are implemented properly, maximizing access to appropriate care. AOPA's implementation toolkit continues to provide states with the resources they need to achieve successful implementation.



New Website

After nearly a year of work behind the scenes, AOPA launched its brand-new website on October 8th. In the first week alone, the site was visited by over 2,000 people in more than 70 countries. Combining updated content with a fresh new style, the new website aims to improve usability for our members. The new website also introduces single sign-on. Members can use the same account to access the AOPA Hub, AOPAversity, the Co-OP, and AOPA's Career Center!

Advocacy

Federal

- ▶ On July 17th, 2025, the Medicare Orthotics and Prosthetics Patient-Centered Care Act (S. 2329) and (H.R. 4475) was introduced in both the U.S. Senate and the U.S. House of Representatives.
- ▶ Senators Mark Warner (D-VA) and Steve Daines (R-UT) in the U.S. Senate and Representatives Glenn "GT" Thompson (R-PA), Gus Bilirakis (R-FL), Debbie Dingell (D-MI), and Mike Thompson (D-CA)

Current Co-Sponsors

House of Representatives



State

- ▶ **New Jersey**
On July 9th, 2025, NJ S.1439 was signed into law by Governor Phill Murphy, making New Jersey the 12th state to pass SEBCM legislation! AOPA supported this legislation through letter writing campaigns. 
- ▶ **Texas**
On June 20, Governor Abbott signed H.B. 426 into law. This will require Medicaid and CHIP to fully cover CROs for infants with plagiocephaly according to agreed-upon clinical standards. AOPA organized letter writing and email campaigns in support of the bill. 
- ▶ **New York**
As of June 12, 2025, Medicaid MCO Parity Legislation A2520 passed in both the Senate and Assembly. In early June, AOPA submitted a memorandum in support of this legislation. It was delivered to the Governor's desk on October 9th, 2025, and is now awaiting his signature. 



70+ Attendees

20+ States Represented



100+ Meetings with Congress

- ▶ AOPA hosted a virtual version of its annual **Policy Forum** in May. With virtual congressional meetings expanding access to a greater variety of people in the profession, over 70 attendees from more than 20 states and territories met with their state representatives.

Regulatory

- ▶ The impact of the successful Medicare LCD reconsideration request that expanded coverage of microprocessor prosthetic knees and associated feet to include certain K2 amputees has been notable. For many years, research studies supported the use of microprocessor knees to assist stumble recovery and increase overall stability during the gait cycle. Ottobock submitted a formal LCD reconsideration request to the DME MACs. The LCD was revised to include Medicare coverage of microprocessor knees and associate feet to certain K2 amputees effective for dates of service on or after September 1, 2024. This policy expansion has increased access to prosthetic care to new groups of Medicare beneficiaries.
- ▶ It has been two long years, but the DME MAC Medical Directors have responded to AOPA's Knee Orthosis LCD Reconsideration Request, and on July 24, the DME MACs released a revised draft Knee Orthosis LCD. This draft LCD represents a major step forward in correcting one of the most significant omissions in Medicare coverage: orthotic treatment for osteoarthritis (OA) of the knee, where joint laxity is not present. This change will benefit and provide relief to Medicare beneficiaries suffering from OA pain.



The revised draft Knee Orthosis LCD change will benefit and provide relief to Medicare beneficiaries suffering from OA pain.

—Joe McTernan

Meetings and Education



- ▶ The **2025 National Assembly** in Orlando drew the highest attendance since 2019. More than 2,000 attendees enjoyed the sun, attended more than 4,000 hours' worth of education, and visited the over 150 exhibitors present.
- ▶ The virtual assembly kicked off on September 24, 2025, with nearly 200 users logging in during the first week alone!

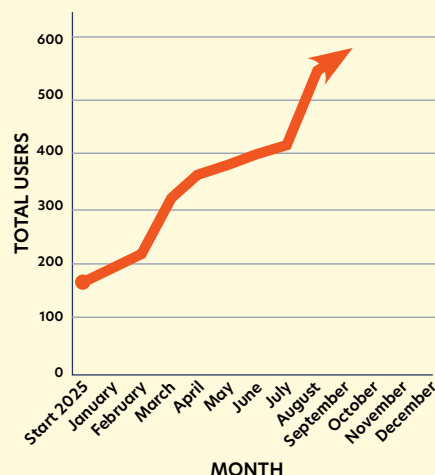


2025 O&P LEADERSHIP CONFERENCE
**Transforming O&P Care:
Navigating the Paradigm
Shift to Value-Driven Care**
JANUARY 17-19, 2025 | NEW ORLEANS

- ▶ AOPA's **Leadership Conference** held in January continued the work from the 2024 Leadership Conference and the subsequent follow up, focusing on how O&P leaders can use and leverage data to improve patient care as well as increase member value and strengthen the profession.
- ▶ Through sessions on value-driven care and creating plans to build off recent policy wins, over 100 attendees focused on shaping the future of O&P.
- ▶ Thanks to the robust conversations, the AOPA Board and staff walked away with ideas on how to build initiatives to best support the profession.



- ▶ Members made the most of free education. The first nine months of offering FREE CE credits to all staff of member companies saw over 600 courses accessed. **AOPAversity** numbers continue to grow, with a steady positive trend in new users observed all year.



30 Minutes Every Wednesday

- ▶ In 2026, AOPA's **Online Education Committee** will officially commence operation. This new committee functioned as a workgroup in 2025 and has created the AOPA Admin Advantage series to help new administrative O&P staff. The committee has also planned two sponsored webinars presented by Trulife and SureStep to be held at end of 2025 and the beginning of 2026 respectively.

Where to go to Stay in the Know



American
Orthotic &
Prosthetic
Association

- ▶ Co-OP
- ▶ AOPA in Advance
- ▶ O&P Almanac
- ▶ Youtube channel
- ▶ Email updates

**Thank you for being a part of
AOPA, the trade association
for orthotics and prosthetics.**

www.AOPAnet.org





A world where orthotic and prosthetic care transforms lives.

AMERICAN ORTHOTIC & PROSTHETIC ASSOCIATION (AOPA)

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